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This updated and expanded edition of a valuable handbook for home buyers and sellers defines and explains more than Page 9/19

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More than 4300 Real Estate Terms Explained with Clear and Page 11/19

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This state-specific principles book provides over 800 practice questions as well as other tools to help students

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and graphs. Whether you're buying your first home, renovating an old one, or negotiating a purchase of investment property, this essential reference can help you simplify the complex terms and legalese that you'll find in every aspect of owning real estate. Lisa Holton was formerly a business editor at the Chicago Sun-Times.

Essential Real Estate Terms You Should Know Every industry has its own jargon, and real estate is no different. From adjustable rate mortgages to title insurance to amortization, it can all seem like a confusing word salad for those new to the business. But don't worry - this book compiles a list of over 140 most common terms you're likely to encounter. Every real estate term is explained in detail, with clear and Page 14/19

concise article style description and practical examples. This real estate glossary is a handy reference for: - Real estate agents - First time home buyers - Home buyers - Real estate investors - Home sellers This extensive dictionary covers all areas of the real estate market. It is a great starting point for beginners, a valuable resource for investors, as well as a fundamental point of reference for any questions you may have about real estate. Terms covered in this alphabetical dictionary address topics like: - Income properties - Rental properties - Real estate exam - Real estate laws - Real estate jobs - Real estate financing - Home flipping - Property management - Commercial real estate Having a basic understanding of important real estate concepts before you start the home buying process will give you peace of mind

now and could save you a fortune in the future. For those new to home buying and selling, real estate lingo can add layers of confusion to an already convoluted process. Taking time to understand the vocabulary can help you as a buyer or seller and educate on the process, eliminating confusion, and get better prepared for a swift and smooth transaction.

This book is the culmination of an effort by CoreNet Global and its membership to consolidate our joint expertise and describe the principles governing the practice of corporate real estate.

An invaluable resource for real estate professionals and students Concise Encyclopedia of Real Estate Business Terms

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puts the terms used every day in the marketing and study of real estate at your fingertips. With a simple A-to-Z format, this comprehensive reference guide gets right to the point, providing brief but clear definitions and understandable explanations for more than 300 current terms and concepts used in every aspect of the real estate industry. An essential communication tool for anyone working in real estate management, insurance, economics, and urban planning, this practical guide is equally valuable for libraries, academics, and students. Compiled by Bill and Ryan Roark, realtors and co-hosts of "Taking Care of Business," a live weekly real estate news and information talk radio program, the Concise Encyclopedia of Real Estate Business Terms provides quick and easy access to the terminology that 's

unique to the real estate industry. From A (AAA Tenant, absorption rate, abstract) to Z (zoning) and everything in between, this handy reference resource will ensure you 're not at a loss for words when dealing with the legal and financial issues related to real estate and property. The book also includes an appendix of sample forms and contracts and another that covers measurements and conversions. The Concise Encyclopedia of Real Estate Business Terms explains: adjustable rate brokerage fee due diligence internal rate of return (IRR) loan to value (LTV) non-binding agreement planned unit development (PUD) recapture rate sale leaseback tertiary trade area upside/downside warranty deed and much more! The Concise Encyclopedia of Real Estate Business Terms is equally valuable as a professional

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