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Get this from a library! Instant MBA : think, perform and earn like a top business-school graduate. [Nicholas Bate] -- Annotation The benefits of a Master of Business Administration (MBA) degree can be massive - fast-track career advancement, a big fat wage packet, the whole high-flying top-notch executive ...

The benefits of a Master of Business Administration (MBA) degree can be massive: fast-track career advancement, a big fat wage packet, the whole high-flying top-notch executive lifestyle. But studying for an MBA isn't something to decide to do lightly - it's a big investment to take a year or more out of your career path or commit endless week-ends to a part-time version, and for many the cost of either of these options is prohibitive. "Instant MBA" is the must-have guide to making the most of yourself and your career prospects, whether you're studying for an MBA or just out to improve your prospects while you work. Covering all the latest in MBA thinking, "Instant MBA" will impart the MBA thinking, language and models necessary to accelerate your career advancement. Designed to enable readers to think, perform and hopefully earn like a top MBA student, "Instant MBA" is packed with inspiring and expert practical advice on everything you need to know, from the original tried-and-tested business models to the newer aspects such as emotional intelligence and inspirational leadership that modern MBA courses are now embracing.

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Instant MBA contains top tips for rapid career advancement minus the academic jargon and waffle - taking you straight to the important bits. If you are thinking of doing an MBA but are time-poor, if you can't afford to do an MBA or if you are currently doing an MBA and can't see the wood for the trees, Instant MBA is essential reading.

If you are thinking of doing an MBA but haven't got the time this is the book for you. If you can't afford to do an MBA this is definitely the book for you. If you are currently doing an MBA and can't see the wood for the trees you need this book now! Discover the six major thought leaders whose ideas you need to understand in order to advance your career; why today's recruiters are as interested in your people skills as they are in your ability to create a finely honed spreadsheet; what everybody's talking about - from USPs to EQs, learn how to break through the jargon; how to handle the seven drivers of change in the new world of work; what you need to do to maintain your competitive edge. MBA provides top tips for rapid career advancement minus the academic jargon and unnecessary waffle. Just get straight to the good bits - Start reading MBA today and put your career on the fast track now.

Whether you are running a four-man window cleaning business, a one woman consultancy or you are responsible for the EMEA quarterly target, this book is for you. (Hope you don't mind if we refrain from repeating the title too often). Selling is the one and only key to surviving this recession. Here's the very best and latest in thinking and action specifically on selling in a recession. It's an incredibly straightforward, really practical guide containing: exact phrases you can adapt for yourself to handle price objections; low-cost, quick-to-implement marketing tactics you can use immediately to flush out those in your market sector who do have budget; and bonus tips if you are trying to squeeze the best performance out of your reduced head-count sales team. Plus all your tough questions answered in our specific "open for surgery" section. Don't let this economic downturn ruin what you've worked so long and hard for. It's time to start kicking some recession ass and it's time to start now.

Let's be honest: the financial outlook isn't great. However, as long as they act now, businesses can keep afloat. Beat the recession: A blueprint for business survival contains the best current thinking on how to survive in the present global economic downturn. Beat the recession is a practical toolkit containing

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invaluable and practical advice to help owners of businesses, large or small, to weather the economic storm and emerge triumphant. There's no padding, no waffle or theory, just 100% turn-this-business-around-now value. Beat the recession has been written for business owners and managers who just want to get straight to the facts. It contains more than 170 brilliant ideas that can be implemented straightaway to strengthen and increase company performance, including the key areas where readers can make, or break, their business; practical steps that need to be taken right now to ensure survival; insights on how readers can implement these measures across their businesses; step-by-step action points to guide them through problem areas; secrets for keeping morale high and tips to increase productivity and equip businesses to weather the economic storm and emerge from it stronger and more competitive.

Life is created by a series of events. If you can find some way to pull 20 extra minutes out of your life, you'd better use them wisely. Where will you discover this time, and when you find this time, how will you use it? Just 20 minutes a day will convert into a powerful 121 hours a year. That is a huge piece of time that you can use to gain new capacities and expand. The advantage is seen when we make a day by day decision and submit those 20 minutes to something beneficial. You can awaken 20 minutes before, take 20 minutes from lunch, after work, or just before bed - the decision is totally up to you. Just do it! Remove all excuses and distractions. Imagine if you just use 20 minutes a day to create a spark for your business. That small spark can turn into a major flame! How do you create this spark for your business? It's through promotion. Promotion isn't something that ought to be done randomly, just when you think you have sufficient energy to do it. Honestly, as an entrepreneur who's always busy, you're never going to have room schedule-wise. Consequently, you need to make time for what's important. This implies doing something intentional each and every day. Before you think you don't have room schedule-wise to do that, reconsider. Showcasing doesn't need to be hours of your day. Instead, it's something you can do in as little time as 20 minutes a day.

Instant strategist is a unique, logical, and practical strategic planning model that is easy to use and quick to develop and implement. The Instant strategist method is applicable to any type of business or venture, and helps executives, business people and entrepreneurs develop and implement valid business strategies for the next economy. Features: Innovative strategic planning methodology, simple and understandable by anyone. No prior strategic planning knowledge is required. Over 130 pages (in printed version) of explanations, samples, graphs and charts. Methodology has been proven and tested in the real world. Methodology is being taught to MBA's in leading universities.

Motivation expert James Fell teaches readers how to skip the hard part and go directly from intention to committed action. After years of helping people change, James Fell had a sudden insight about sudden insight: significant life change doesn't often come from just putting one foot in front of the other, carefully observing and altering habits, slogging through baby steps toward new behavior. Rather, the research reveals that serious life turnaround usually happens in a moment, with a flash of inspiration. Epiphany arrives like a lightning strike, rapidly shifting the recipient of such enlightenment onto a new path that creates a better life. Motivational psychology has traditionally focused on slow and steady—gradual improvement over time to reach a desired goal, whether it's weight loss, career change, battling addiction, or success in relationships. We've been told since toddlerhood that the tortoise beats the hare. But, through compelling science and powerful stories, James Fell shows us that the hare has the edge; overwhelming desire can be awakened fast and furiously. When you learn to become attuned to that sensation of sudden awakening, a new path can be followed almost effortlessly, because it feels like destiny. Everyone has the ability to experience the lightning strike. The Holy Sh!t Moment will teach you how to create a life-changing epiphany and go directly from intention to action.

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